

The Network is the Cloud

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SVP & GM, Data Center Group



Network Evolution in the Data Center

*Tiered
Networks*

Connectivity

*Fabric
Networks*

**Virtualization,
Scale &
Redundancy**

*Fabric
Automation*

Simplification

*Application
Centric
Infrastructure*

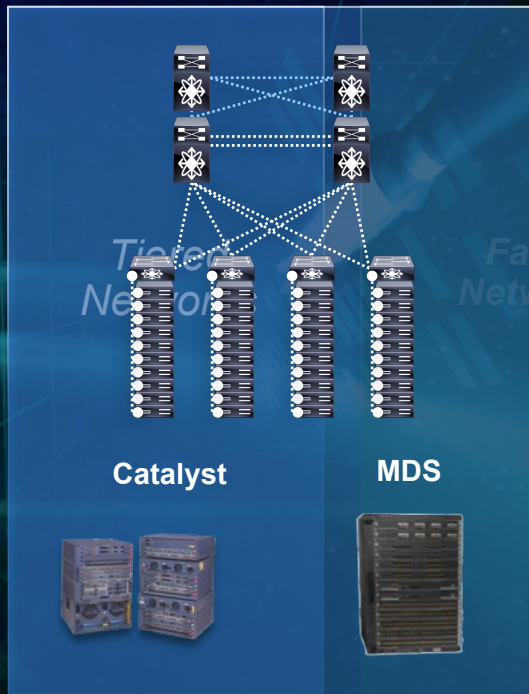
Agility

*Federated
Cloud
Networks*

**The Network is
the Cloud**

Tiered Networks

Tiered Networks



Catalyst

MDS



Connectivity

Virtualization,
Scale & Redundancy

*Fabric
Automation*

Simplification

*Application
Centric
Infrastructure*

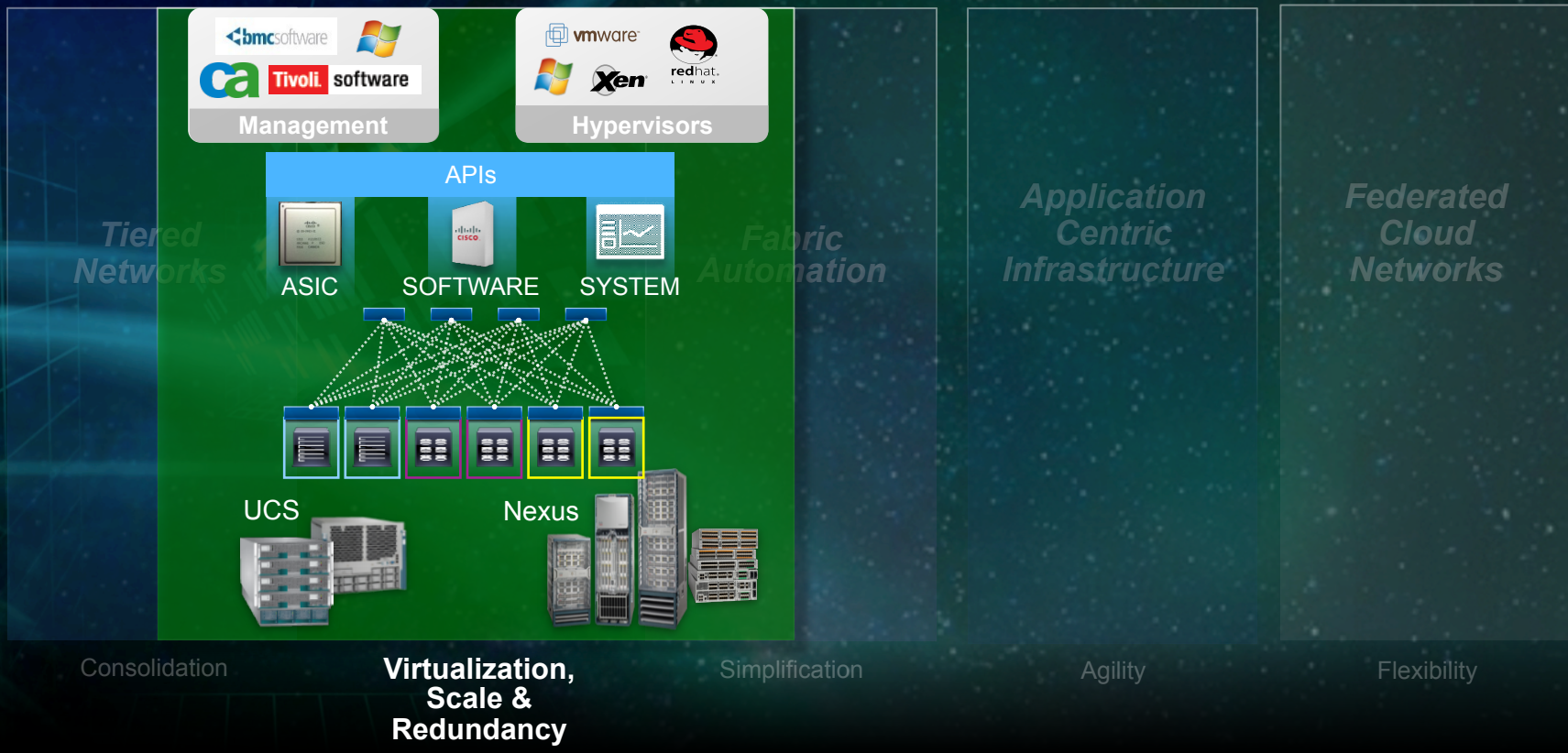
Agility

*Federated
Cloud
Networks*

Flexibility

Fabric Networks

Fabric Networks



Fabric Automation

Fabric Automation

Tiered Networks

Fabric Networks

openstack cloudstack
Cloud Platforms



OPEN NETWORK ENVIRONMENT

UCS Director
cloudpia



Nexus 1000 InterCloud



Application Centric Infrastructure

Federated Cloud Networks

Consolidation

Virtualization, Scale & Redundancy

Simplification

Agility

Flexibility

Application Centric Infrastructure

Fabric Computing

Application Centric Infrastructure

Management

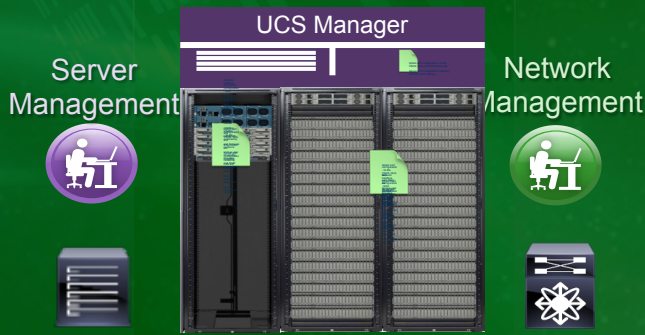
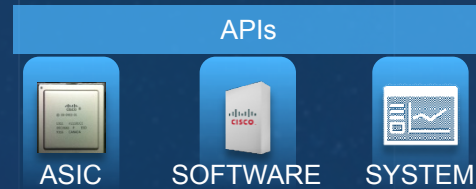
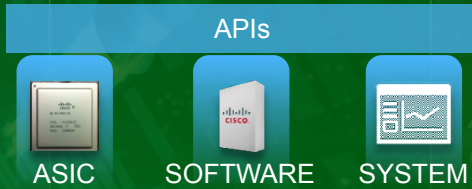
Hypervisors

Automation, Orchestration & Network Services

Tiered Networks

Fabric Automation & Orchestration

Federated Cloud Networks



Consolidation

Virtualization, Scale & Redundancy

Simplification

Agility

Flexibility

Federated Cloud Networks

Tiered Networks



Connectivity

Fabric Networks



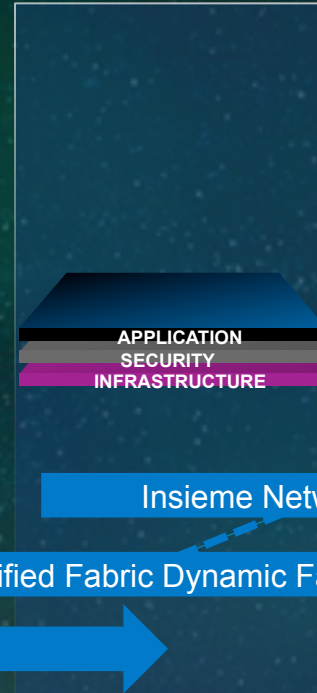
Virtualization,
Scale &
Redundancy

Fabric Automation



Simplification

Application Centric Infrastructure



Agility

Federated Cloud Networks



The Network is the Cloud

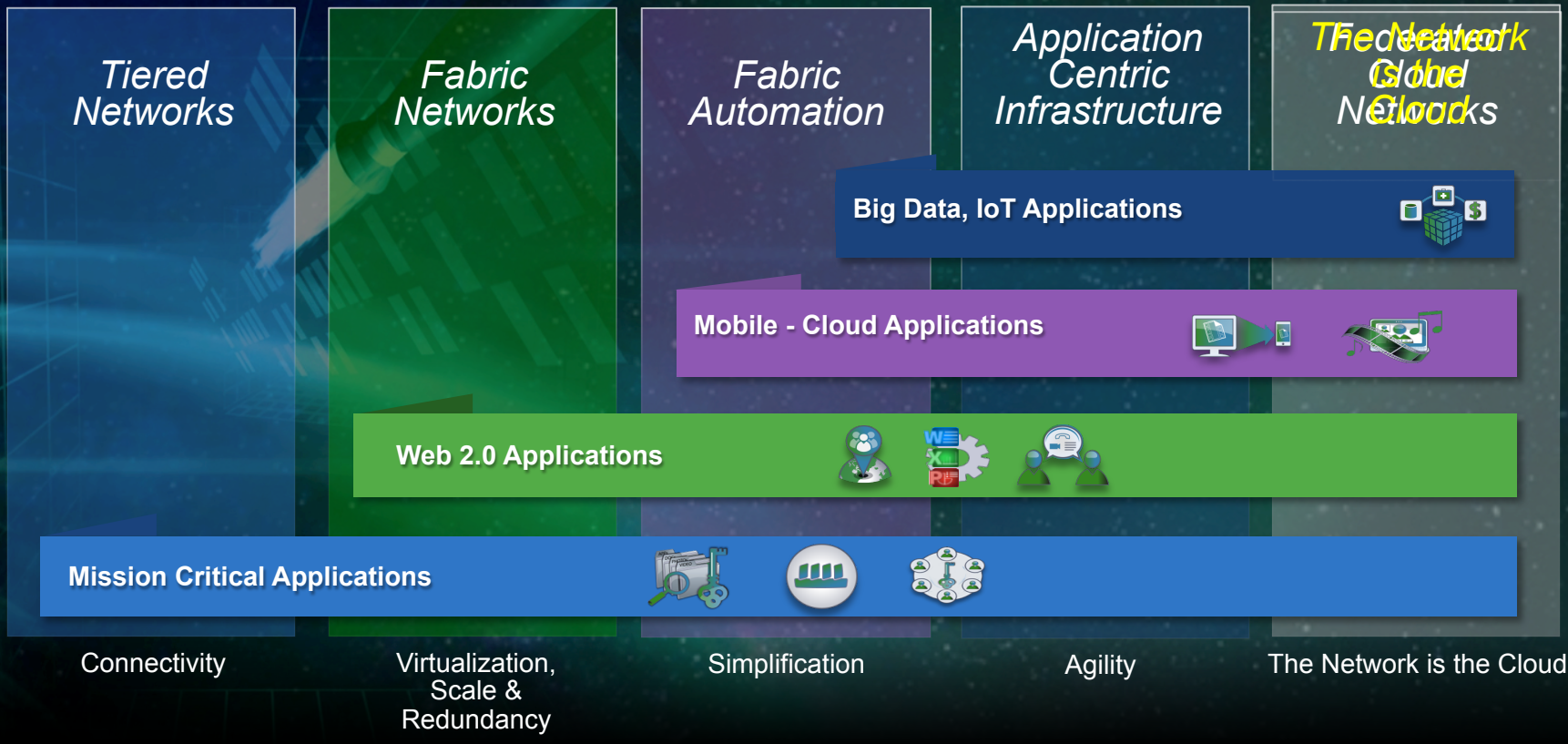
Nexus, MDS, UCS

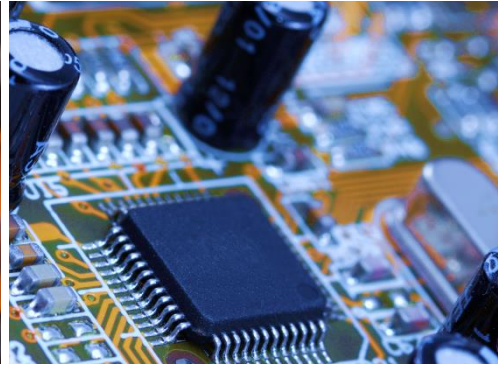
Cisco ONE, Unified Fabric Dynamic Fabric Automation

Insieme Networks Innovations

IoE Solutions

The Five Phases of Network Evolution in the Data Center





Unified Fabric

Cisco's Nexus Switching Product Portfolio

Leading with Innovation



Enhancing Cisco High Performance Trading Fabric

Introducing the First Nexus with Cisco Algo Boost

- Based on Proven NX-OS
- 48 SFP+ ports: 10G/1G/100M
- Ultra-low latency: <250 ns
- Line rate L2/L3 unicast/multicast
- 18 MB buffering;
flexible ACL/QoS
- Cisco Algo Boost: active buffer monitoring, NAT, PTP, ERSPAN



Delivering **Competitive Advantage** to High-Performance Trading

Nexus 6000 Series

Highest 10GbE/40GbE Density for Cloud-Scale Fabrics

Powered
by Custom
Silicon

Nexus 6004
48x40GbE Ports w/
4 Expansion Modules



Nexus 6001
48x10GE + 4x 40GE Ports

384 X 10GbE ports line rate L2/L3
96 X 40GbE ports line rate L2/L3

1,536 GbE/10GbE ports
via FEX

1 μ s latency port-to-port

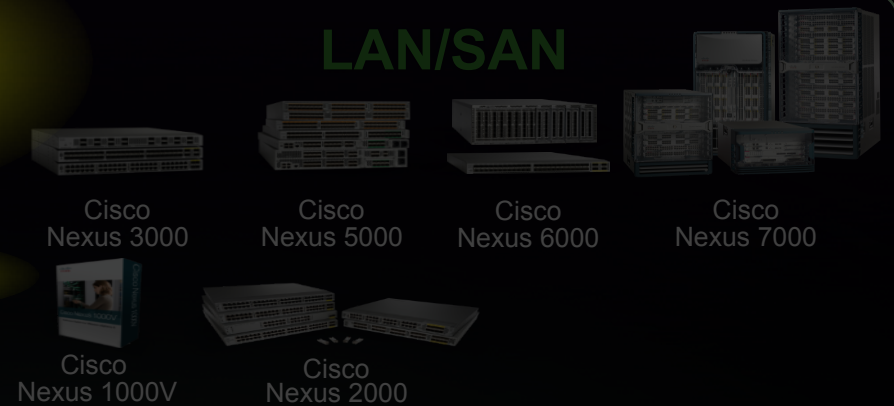
Cisco Multi-Protocol Architecture for LAN and SAN

Industry's Broadest Switching Portfolio

SAN



LAN/SAN



10+ Years of Proven NX-OS Operating System
From Hypervisor to Core

Cisco Prime Data Center Network Manager (DCNM)
Single Point of Management

CONSISTENT and SIMPLIFIED
Features, Management and Programmability

Extending The Nexus 7000 Family

Introducing the Nexus 7700 Series

**INDUSTRY'S
HIGHEST SCALE**

83 Tbps switching
384 40G and **192 100G**



**UNPRECEDENTED
SIMPLICITY**

Consolidation of
modules and systems



**ENVIRONMENTAL
EFFICIENCY**

33% LESS rack space
with front to back airflow
60% MORE energy efficient

Cisco Nexus 7000

Cisco Nexus 7700

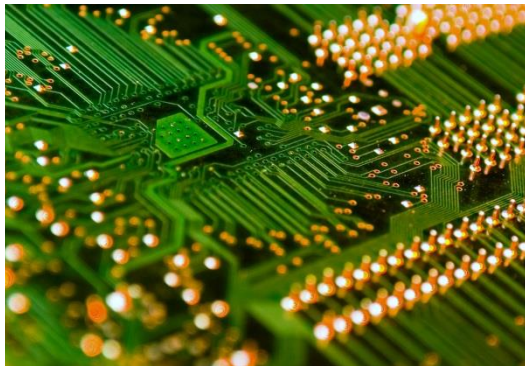
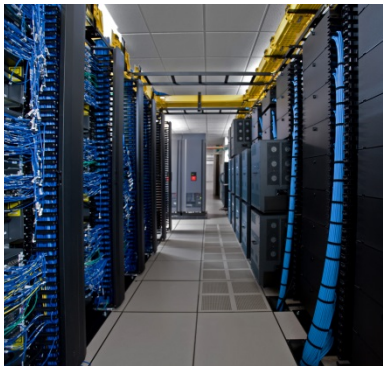
Broadest
Deployments

Cloud
Optimized

**HIGHEST
AVAILABILITY**

**FEATURE
RICHNESS**

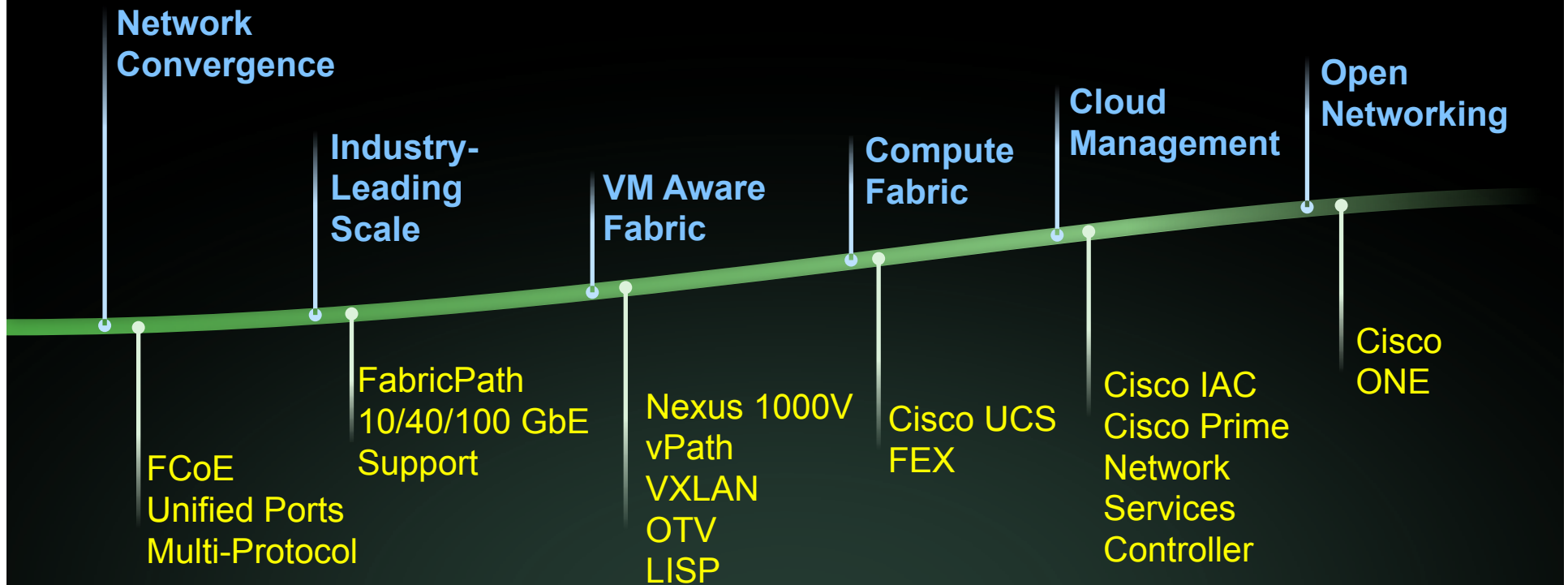
**INVESTMENT
PROTECTION**



Data Center Switching Fabric Architecture

Cisco Unified Fabric

Leadership Through Innovation



Today's DC Challenges



Raising the Bar with Cisco Unified Fabric



Dynamic Fabric Automation:

Simplified Networking for Enhanced Efficiency at Scale,
Simplified Fabric Management for Ease of Operations,
and Simplified Automated Provisioning

A Single NW Architecture for Physical, Virtual and Cloud Workloads

Spine



Leaf

Layer 3

Layer 2

Border
Leaf

Every leaf switch node connects to every spine switch to ensure any VM or PM is within no more than two hops

Predictable Latency

Layer 3 boundary moved down to leaf nodes providing distributed gateway

Optimal Performance

IP addresses used within or between traditional layer 2 subnets

Enhanced Forwarding

External connectivity through border leaf nodes

Routing Efficiency

Automated Provisioning of NW Fabric and its Services

DCNM 7.0



Central Point of Management (CPOM)

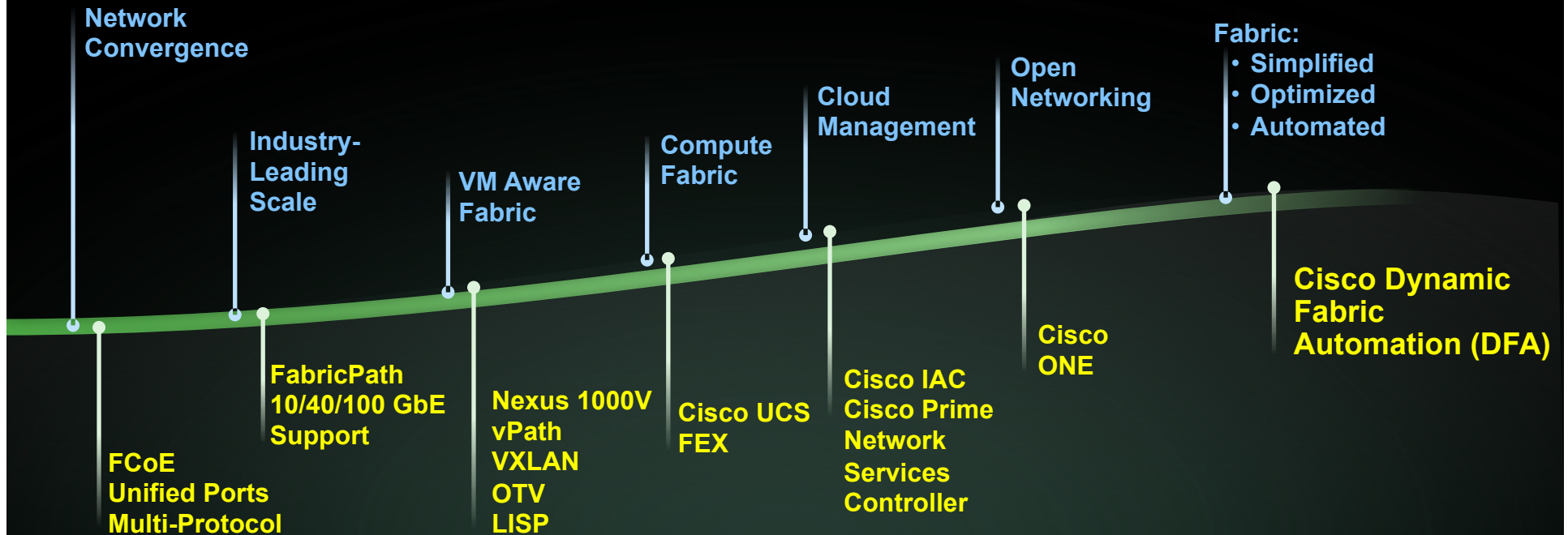
Single touch large scale
policy updates

Power-on Automated Provisioning (POAP)

Simplified NW Expansion
and Management

Cisco Unified Fabric

Leadership Through Innovation



#1 – Simplify Fabric Management



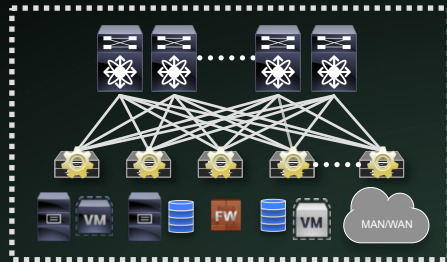
REST API's



Cisco Prime
DCNM



Cisco Prime
Network Services
Controller



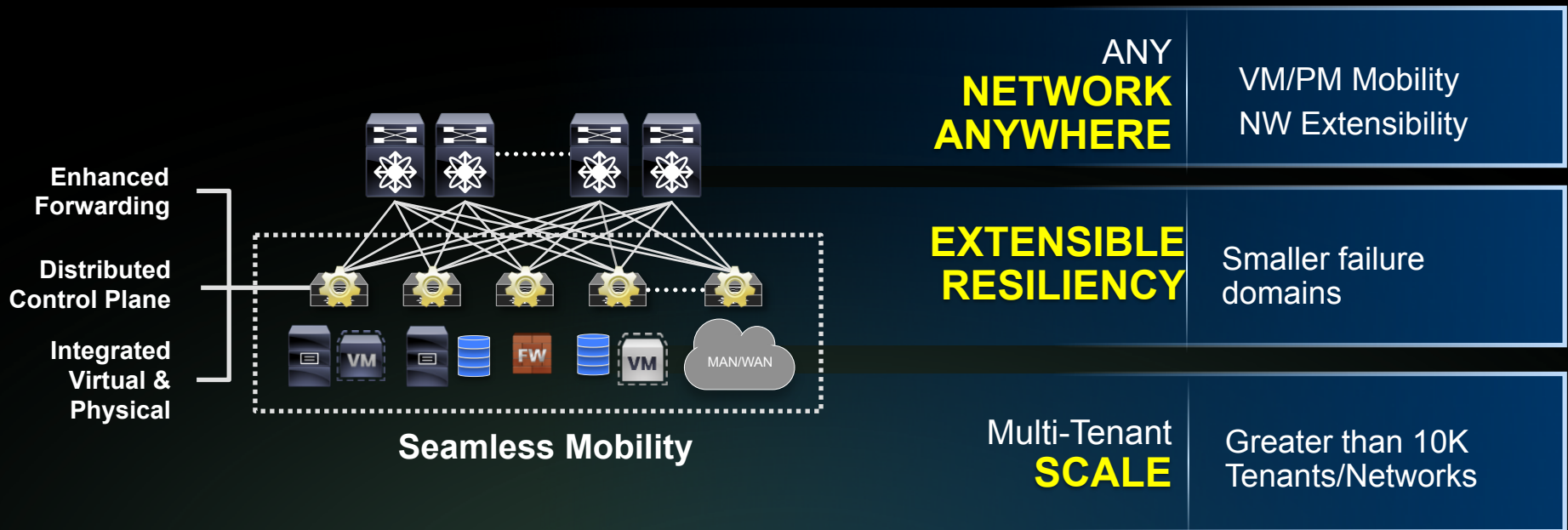
AUTOMATED
NETWORK PROVISIONING

COMMON POINT OF
FABRIC ACCESS

HOST, NETWORK & TENANT
VISIBILITY

Simplified Management for Ease of Operations

#2 – Optimize Fabric

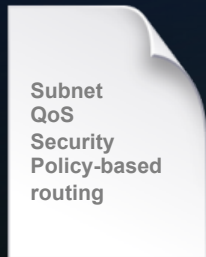


Simplified Networking with Flexibility and Efficiency at Scale

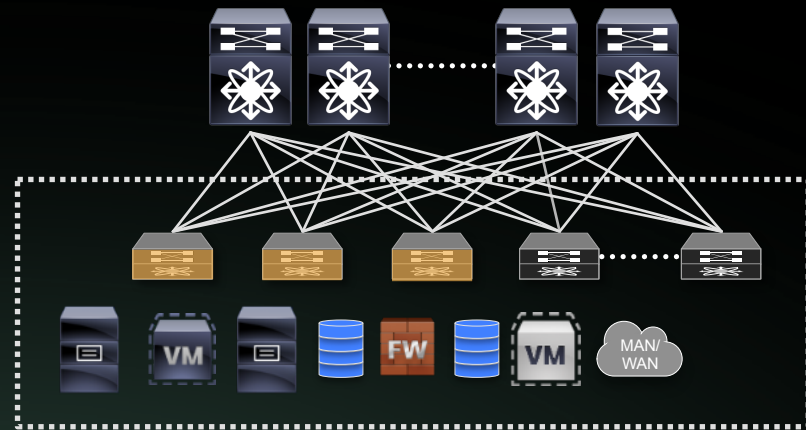
#3 – Automate Provisioning



Network Admin



Server Admin



1

Network Admin defines Network Profile Template for VMs/PMs in projects

2

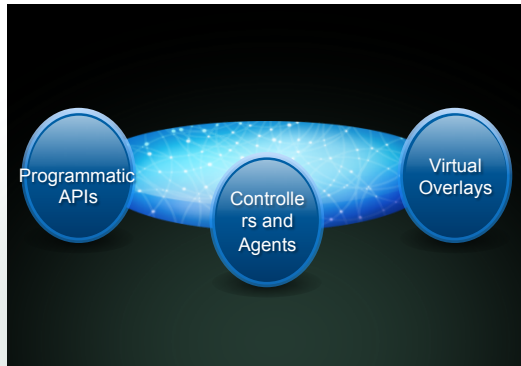
Instances of Network Policies are automatically created in DCNM when a Server Admin provisions VM's/PMs

3

When a VM/PM pertaining to a project is detected, Network Policy is applied to the leaf

4

When VM moves, the Network Policy is applied automatically to the leaf



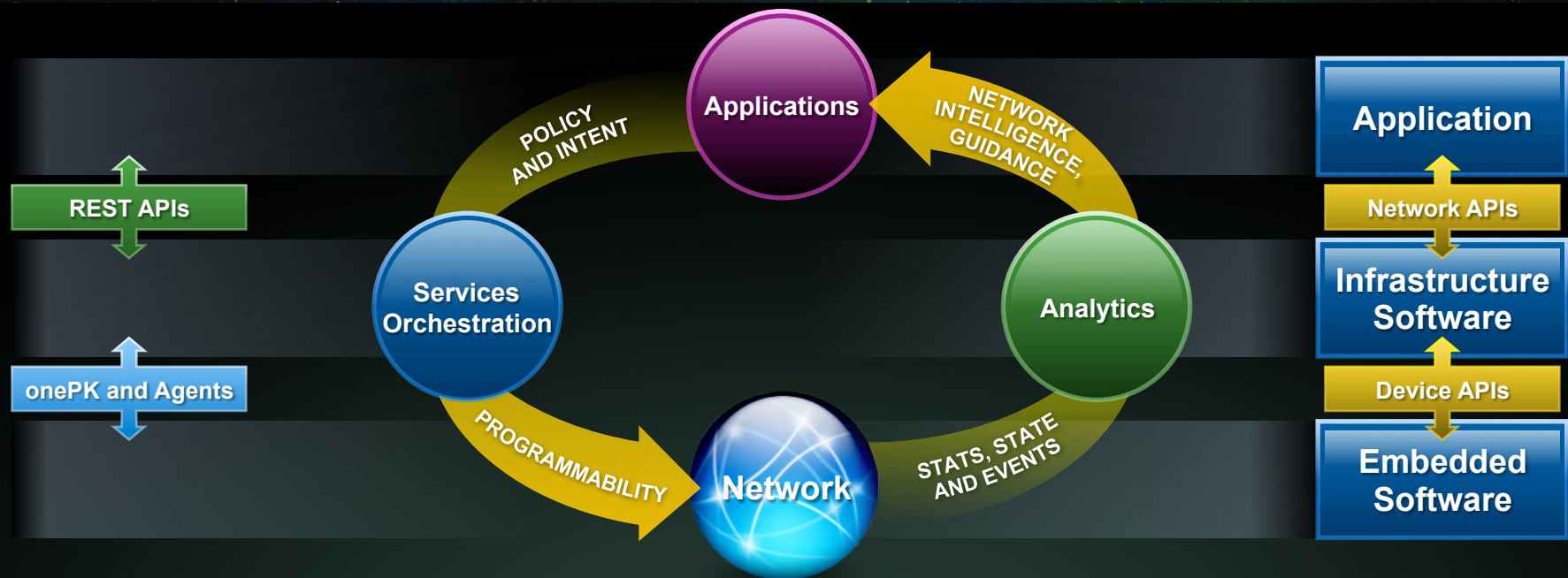
Leading the Way

Cisco Open Network Environment

Flexible. Programmable. Application-aware.

Cisco Open Network Environment

Network Intelligent Applications



→ Extending the Network Access → Evolving Software Solutions

Cisco Open Network Environment

Bringing your Network Closer to Applications

Hardware + Software

Physical + Virtual

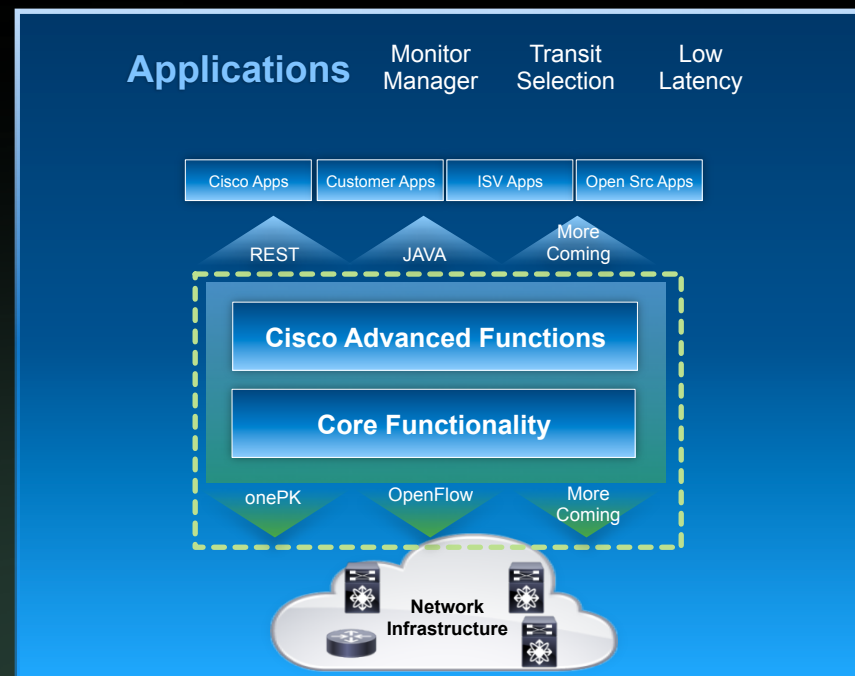
Network + Compute



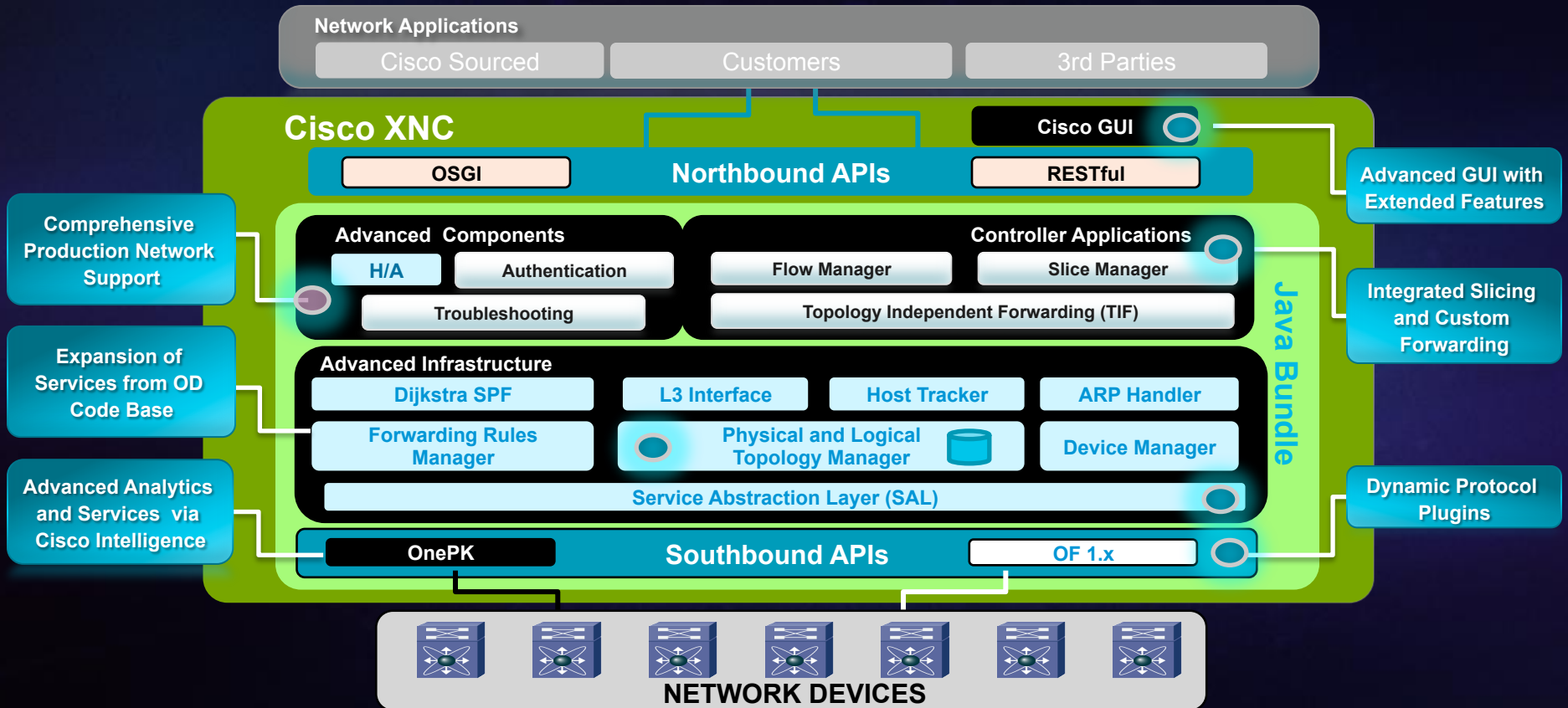
Cisco ONE eXtensible Network Controller (XNC)

Industry's Most Extensible Controller Architecture

- Extensive, modular architecture
- XNC Provides advanced functionality for production deployments:
 - Advanced flow management
 - Flow based troubleshooting
 - Role based authentication
 - onePK support
 - Scalability
 - Advanced GUI
 - Cisco TAC support

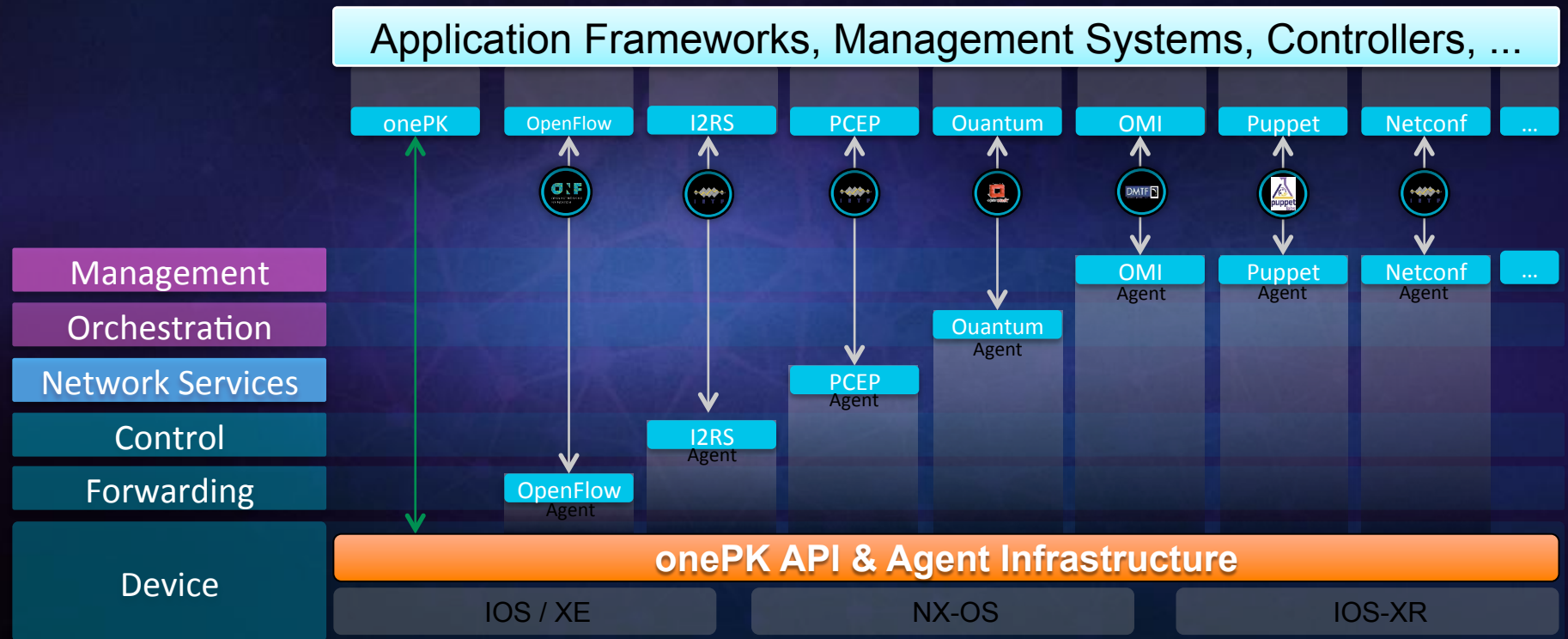


OpenDaylight Controller: A Basic OF 1.0 Offering



Programmatic Network Access

Agents as Flexible Integration Vehicles



New Controller Applications

Extending and Customizing with Cisco ONE Portfolio

Previously
Announced

Network Slicing

Dynamic network partitioning of the network using logical associations provided by ONE Controller's centralized view

Phase 2 Apps

Network Tapping

Ability to monitor, analyze, and debug network flows using conventional network switches

Custom Forwarding

Using unique parameters such as low latency to program specific forwarding rules across the network

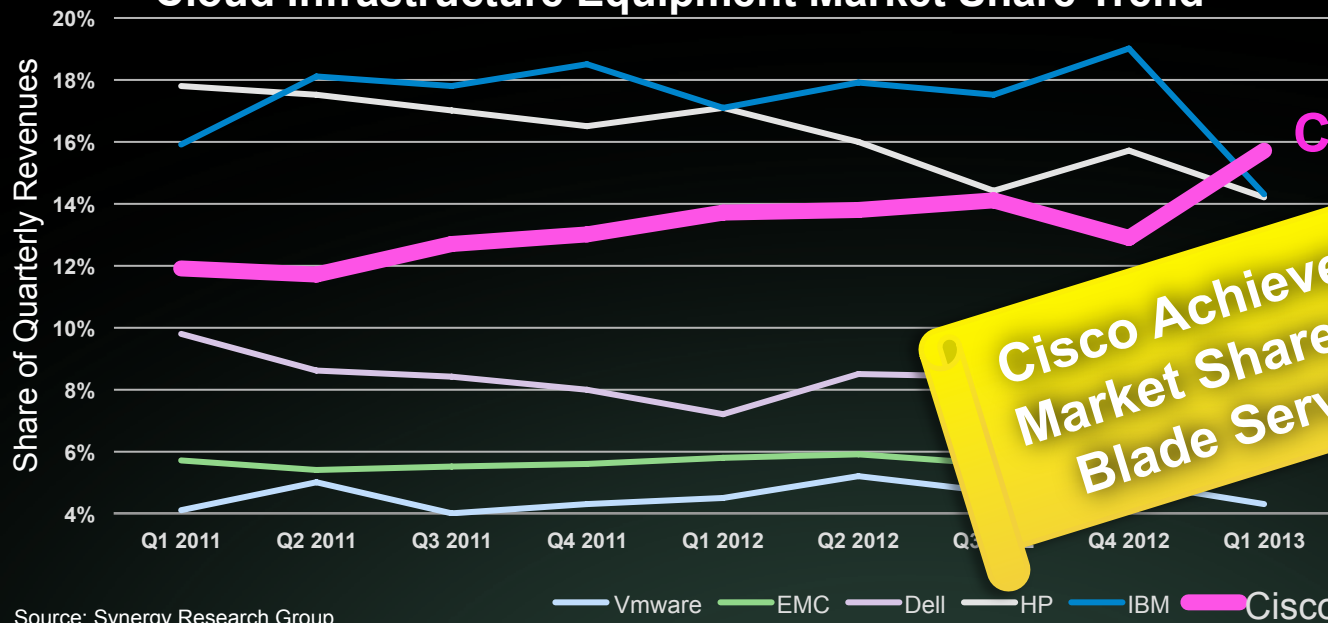
Improved economics and more flexibility

Tie network behavior to business rules

All Controller Apps are in Customer PoC

What the Analysts are Saying

Cloud Infrastructure Equipment Market Share Trend



Source: Synergy Research Group

Cisco
 Cisco Achieves #2 Worldwide Market Share Position for x86 Blade Servers for Q1 2013

Synergy Press Release:
 "Cisco Grabs IBM Lead in Cloud Infrastructure Equipment"
 June 10, 2013

“ Cisco Overtakes IBM as Top Cloud Hardware Provider, Research Firm Says ”

TOMORROW starts here.

